









BRIDGING THE BLUES

Sept-Oct 2016

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RECAP & MARKETING REPORT • OCTOBER 2010

The Fourth Annual Mighty Mississippi Music Festival



Thousands of Washington County residents and people from around the nation — and world — rocked and danced to the wonderful sounds of music at the start of the fourth annual Mighty Mississippi Music Festival.

Though the festival has been in existence for four years, this is just the second year the festival has expanded itself into a three day spectacle, allowing an extra day for festivalgoers to experience more good tunes, and to shop and eat from vendors at Warfield Point Park, which sits adjacent to one of Washington County's best assets: the Mississippi River.

Howard Stovall, technical producer of the event, said the festival expanded due to the built-up emotion folks across the country, and even the world, have from the anticipation of the weekend, but more importantly, the whispers of how exceptional the show is year in and year out. "It just felt like it gave it more scale," Stovall said. "We were building this big event, and we were starting the event first thing Saturday morning. But what we found, especially for the people camping, is that there was this pentup energy Friday night. So we thought if we move this programming to Friday, it just makes it much more of a destination."

The music festival was a destination for Chicago native Sima Dahl, who drove all the way from the Windy City, jiving to Chris LeBlanc, of Baton Rouge. She said the 13hour drive was very much worth it, as her reasoning for driving all day Thursday was to relish the phenomenal lineup throughout the day.

"I want to see The Revivalists and G. Love; There are a lot of bands I don't know," Dahl said. "I came here for some Delta music, blues and new music."



After pitching their first tent at the first Mighty Mississippi Music Festival four years ago, Matt and Shelley Griffin said camping out for the threeday event has become one of their favorite family traditions.

What started out as sleeping in a single tent has today turned into four tents, foldout tables, grill, a fire pit and more. They share with family and friends on an RV campsite. Although they didn't bring an RV along, they said the convenience of having electricity and water on-hand makes it worthwhile.

This year, Matt, Shelley and their 2 year-old son, Porter, are spending the weekend with Shelley's parents and a few good friends. And although the entertainment wraps up today, the group will be camping out until Monday.

It's not just locals who enjoyed the Mighty Mississippi Music Festival. Individuals from all over made their way to Warfield Point Park to listen to some good tunes while sitting on the banks of the Mississippi River.

With the wide reach of the festival — which only continues to grow — it can be expected that folks from foreign lands purchase themselves a front row seat to some of the finest music the country has to offer.

JeanPierre Mercier, who is visiting the Magnolia State from Montreal, Quebec, said he is not new to the festival scene in Mississippi. The MMMF festival was actually just one of his many stops along the Blues Trail during a 7week hiatus.

"I am on tour as a tourist," he said, noting he has been in Mississippi since Sept. 1. "I have been in all four corners of the state and all the points in between since then."

Mercier said this is his fifth trip down to Mississippi to visit the festivals, however, it was his first time attending the MMMF. He said attending the numerous festivals throughout the state and country was just an item on his bucket list.

"It's setting foot into a cradle of popular music," Mercier said. "The cradle of American music and the cradle of popular music in general. ... I am following the Mississippi Blues Trail according to the map and I've gone everywhere except two or three places, which I plan to finish that off this week. If I can drive there I'll go."

He said another reason, besides the festivals, that he ventured to Mississippi is the Lazy Magnolia Southern Pecan Brown Ale.

"That is a work of art, that stuff," he said. Mercier, who enjoyed chatting it up at the festival with photographer and Jericho Road Show member Bill Steber and several other festivalgoers, said the music brought him out to Warfield Point Park for this year's fest — and others in the state — but he wouldn't keep going if it wasn't for the great people he meets along the way.

"This has been a lot of fun. As soon as I stepped into Mississippi for the first time a couple years ago, it just opened up. You know when you hit a window on the computer and everything opens up? That is what happened," he said. "If the people I met along the way hadn't of been like him and Wesley, there are a gazillion of them. Some people I don't even know. ... It wouldn't of been as fun. Everybody is great."

Mercier said his next stop on his tour of Mississippi is the King Biscuit Blues Festival in Helena.

For today's lineup of music, folks can visit the MMMF website, mightymississippimusicfestival.com.

- Delta Democrat Times, Oct. 2, 2016

Festival Dedication



The 2016 Mighty Mississippi Music Festival was dedicated to Delta Blues legend Lee Chester "L.C." Ulmer.

Ulmer was a native of south Mississippi who for 50 years played music all over the U.S.—"like horse manure, everywhere!"—before returning home to the Ellisville area in 2001. He was a multi-instrumentalist who played guitar, keyboards, drums, fiddle, banjo mandolin, kazoo, and harmonica, and performed for many years as a "twelve piece" one-man band.

Ulmer, who performed at all 3 previous Festivals, passed away in Ellisville, MS on February 14, 2016. He was 87.





Bridging the Blues

Sept-Oct 2016

Vision: Use musical heritage as a driver for the economic betterment of the region.

Mission: Create the ultimate blues pilgrimage to celebrate the music, food & migration of culture from the Arkansas & Mississippi Delta to Memphis and the world.

The Mighty MS Music Festival is the anchor festival of the Bridging the Blues project. Bridging the Blues is a partnership between the MS Delta Tourism Association, Arkansas Delta Byways, The Arkansas Dept. of Parks & Tourism, the MS Development Authority Office of Tourism, and the Memphis CVB to employ musical heritage as a driver for the economic betterment of the region.



C Spire Mighty Main Stage



C Spire Mighty Main Stage





Highway 61 Blues Stage

Presented by

Down River Entertainment



Highway 61 Blues Stage



RFID Access Wristbands Presented by McDonalds



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James Ceranti RAM Gin Tent



Case IH I Give A Crop Tent



Case IH I Give A Crop Tent



Outdoor Jumbotron



This year's Festival featured lookout tower-mounted High Definition Outdoor Jumbtron, sponsored by Scott Petroleum, Southern Ag Consulting & Alliance AG Risk Management. The screen featured Ole Miss vs. Memphis among other NCAA football games.

Delta Village



Bridging the Blues is the Mississippi's Delta premier event showcasing the region coming together to promote blues heritage and live music. The Mighty Mississippi Music Festival is Mississippi's biggest Bridging the Blues event and is the biggest draw for international travelers. Providing this blues pilgrimage of our region annually gives our visitors a true feel of what Mississippi Delta culture is all about.

-Laura Beth Strickland President of Mississippi Delta Tourism Association





AND DESCRIPTION OF THE PARTY OF







Facebook Advertising

Total Impressions 338,666

The number of times our ads were seen in the desktop newsfeed or on a mobile device

Reach

13K

113,752

The number of people the ad was served to

Facebook Actions 16,649

The number of Likes, comments, shares and other Facebook actions generated by interactions with advertised content

Total Clicks

9,870

The number of clicks generated by the entire ad campaign, including page likes and website clicks

Website Clicks

6,216

The number of clicks directed to the ticket purchase page

Click Through Rate

2.91%

The number of clicks divided by the number of impressions



Email Campaigns



2,000

Artist Co-Promotion



G. Love & Special Sauce 2 hrs · 🚱

Who's joining us next week at the Mighty Mississippi Music Festival?! http://philadelphonic.com/tour



Maren Morris added a new photo.

8 mins · @

Like

1 41

Comment

Write a comment...

A Share



Boo and I are resting up for Mighty Mississippi Music Festival this weekend in Greenville, MS on Oct 1. Come on and party with us! We go on at 8pm





Published by Steve Richo [?] · September 22 · 🚱

Next Saturday!! Won't be long now, come on !!... SA



Mighty Mississippi Music Festival - Sept. 30 - Oct 2 Buy Day, Weekend & Camping passes for the 2016 Mighty Mississippi Music Festival

MIGHTYMISSISSIPPIMUSICFESTIVAL.COM

G. Love, Ryan Bingham, Steve Azar & Maren Morris made Facebook posts to promote their appearances at the Festival. They also granted our team "advertiser access" to their Facebook pages, so that the posts could be promoted to local fans with funds from our ad budget

MAREN MORRIS Saturday, oct. 1

- 10

Top Comments *

Artist Co-Promotion



2,159 likes ryanbingham_official Big shrimpin' at the @mightymsfestival! Tour bus by shrimp boil and thanks to Johnny Crisilp for hookin' us up with all these shrimp! imsohandy27 Caught the show in Atlanta last night. Y'all did not disappoint. As usual leec05 U da shit🧠 adamthibert Perfect! kspain14 My husband and I are

heartbroken things didn't work out for us to see you at The Rymann tomorrow evening. It's kind of ruined our whole weekend. We will see you one day though. We absolutely have fallen in love all over again thanks to your albums. <3 Thank you! flalocal Atlanta was amazing. Thanks for

that. michaelcarnesjr Ryan Bingham, you're awesome. Haha

MightyMSMusic.com - Homepage



Stage Schedule Images



	SUNDAY, OCT. 2
	HIGHWAY 61 BLUES STAGE
10 A.M. :15 :30 :45	Kairos Blues and Gospel Band (10:00-10:50)
11 A.M. :15 :30 :45	Jimmy "Duck" Holmes (11:00-11:50)
12 P.M. :15 :30 :45	Terry "Harmonica" Bean (12:00-12:50)
1 P.M. :15 :30 :45	Leo "Bud" Welch (1:00-1:50)
2 P.M. :15 :30	The Jericho Road Show (2:00-2:50)
:45 3 P.M. :15 :30 :45	Big Time Rhythm and Blues Band (3:00-3:50)
4 P.M. :15 :30	Bill Abel (4:00-4:50)
:45 5 P.M. :15 :30	Cedric Burnside Project (5:00-6:00)
:45 6 P.M. :15 :30	
:45 7 P.M. :15 :30	
:45 8 P.M.	



Website Analytics

Website Traffic - January 1, 2016 - October 8, 2016



Top Referring Sites

facebook.com	1,560
therevivalists.com	327
visitgreenville.com	284
bluesfestivalguide.com	209
warfieldpointpark.com	168
routard.com	162
visitthedelta.com	128
binghammusic.com	105

Top Visits By City

Hattiesburg	2,743
Greenville	2,661
Jackson	2,111
Atlanta	1,839
Memphis	1,205
Dallas	860
Nashville	811
New Orleans	625
Starkville	597

Top Devices

Mobile	60.5%
Desktop	33.64%
Tablet	5.77%

Top Devices by OS

iOS/iPhone	68.56%
Android	30.71%
Windows	0.6%

Outdoor Advertising



2016 Billboard Design





Billboard at entrance to Warfield Point Park

Billboard Locations

Map



Billboard Locations

Detail - Page 1

			TAB ID	Media/Style	Facing	HxW	*Weekly Impressions	Illum
	1	6112	192522	Poster / Retro	East	10' 6" x 22' 9"	52415	YES
Location: H	WY 82 W	WEST OF 4	9					
Current Adv	vertiser: S	UNFLOWE	R RIVER BL	UES FESTIVAL				
0	2	111	14923152	Poster / Digital	South	10' 0" x 21' 0"	18431 per spot	YES
Location: W	V/S HWY 1	SOUTH @	GREENVILL	E SEAFOOD F/S				
Current Adv Rate: \$800.		BA C SPIR	E WIRELESS	6				
0	3	114	30664660	Poster / Digital	South	10' 0" x 21' 0"	32058 per spot	YES
Location: 8	02 HWY 82	2 W @ SHE	LL RAPID LU	JBE				
Current Adv	vertiser: G	LH						
	4	2114	30673414	Poster / Retro	East	10' 6" x 22' 9"	52510	YES
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Current Adv	vertiser: F	2020	192222	Poster / Retro	North	10' 6" x 22' 9"	21833	NO
	5	2020	192222	Poster / Retro	North	10' 6" x 22' 9"	21833	NO
● Location: M	5 MARKET &	2020 MAIN ROO	192222 F F/S	Poster / Retro	North	10' 6" x 22' 9"	21833	NO
● Location: M	5 MARKET &	2020 MAIN ROO	192222 F F/S		North		21833	NO
Cocation: N	5 MARKET &	2020 MAIN ROO	192222 F F/S		North	10' 6" x 22' 9" 10' 6" x 22' 9"	21833 37334	NO
Current Adv	5 MARKET & vertiser: L	2020 MAIN ROO AMAR ADV 6031	192222 F F/S ERTISING C	PF GREENVILLE Poster / Retro				
Current Adv Location: M Location: W	5 MARKET & vertiser: L 6 W/S HWY 1	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N	192222 F F/S ERTISING C 192451 ID S/O WALI	PF GREENVILLE Poster / Retro				
Current Adv Location: M Location: W	5 MARKET & vertiser: L 6 W/S HWY 1	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N	192222 F F/S ERTISING C 192451 ID S/O WALI ERTISING C	Poster / Retro MART F/S OF GREENVILLE				YES
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Current Adv Location: M Location: W	5 MARKET & vertiser: L 6 V/S HWY 1 vertiser: L 7	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N AMAR ADV 6761	192222 F F/S ERTISING C 192451 ID S/O WALI ERTISING C 30491643	Poster / Retro MART F/S OF GREENVILLE	South	10' 6" x 22' 9"	37334	YES
Current Adv Current Adv Current Adv Current Adv Current Adv Location: V Current Adv	5 MARKET & vertiser: L 6 V/S HWY 1 vertiser: L 7 IWY 1 S @	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N AMAR ADV 6761 GREENVIL	192222 F F/S ERTISING C 192451 ID S/O WALI ERTISING C 30491643 LLE R/S F/N	Poster / Retro MART F/S OF GREENVILLE	South	10' 6" x 22' 9" 10' 6" x 22' 9"	37334	YES
Current Adv	5 MARKET & vertiser: L 6 V/S HWY 1 vertiser: L 7 WY 1 S @ vertiser: G	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N AMAR ADV 6761 GREENVIL REATER G	192222 F F/S ERTISING C 192451 ID S/O WALI ERTISING C 30491643 LLE R/S F/N REENVILLE	Poster / Retro MART F/S DF GREENVILLE Poster / Retro	South North FOUNDATION	10' 6" x 22' 9" 10' 6" x 22' 9"	37334 19450	YES
Current Adv	5 Vertiser: L 6 V/S HWY 1 vertiser: L 7 IWY 1 S @ vertiser: G 8	2020 MAIN ROO AMAR ADV 6031 SOUTH 2N AMAR ADV 6761 GREENVIL REATER G 7015	192222 F F/S ERTISING C 192451 ID S/O WALI ERTISING C 30491643 LLE R/S F/N REENVILLE 192645	Poster / Retro MART F/S DF GREENVILLE Poster / Retro DEVELOPEMENT I Poster / Retro	South	10' 6" x 22' 9" 10' 6" x 22' 9"	37334	YES
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Billboard Locations

Detail - Page 2

	Label	Panel#	TAB ID	Media/Style	Facing	H×W	*Weekly Impressions	Illum.
	10	97792	30637242	Poster / Retro	East	10' 6" x 22' 9"	56005	YES
		IS @ KUHN						
urrent Ad	vertiser: J	OHN TODD	GIST - STA	TE FARM				
	11	90429	30720041	Poster / Digital	North East	10' 0" x 21' 0"	29724 per spot	YES
ocation: H	WY 12 W	S/L 745' E/(O STARK RD	1				
urrent Ad	vertiser: T	HE LINKS	AT STARKVI	LLE, ALP				
	12	22536	30720044	Permanent Bulletin / Digital	East	9' 0" x 32' 0"	24618 per spot	NO
ocation: S	S/S Hwy 6 V	Nest, 100 ft	W/O Thacke	r Hights Road E/F				
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Billboards - Audience Demo









Adults By Gender



Males Females

TV Advertising

1,530

Ads

<u>DMAs:</u> Greenville, Leland, Indianola, Greenwood, Vicksburg, MS Helena, W Helena, Pine Bluff, Hot Springs, Whitehall, AR <u>Networks:</u> CNN, ESPN, ESPN2, FOOD Network, FXNC, USA, Lifetime, SEC, Travel Network, A&E, FOX Sports South & Family



2016 60 second TV Commercial

Print Designs

SUNDAY, OCT. 2

HIGHWAY 61 BLUES STAGE

Kairos Blues and Gospel Band Jimmy "Duck" Holmes

Terry "Harmonica" Bean (12:00-12:50)

Leo "Bud" Weich The Jericho Road Show (2:00-2:50)

Big Time Rhythm and Blues Band

Bill Abel (4:00-4:50

Cedric Burnside Project





SEPT. 30 - OCT. 2, 2016 - GREENVILLE, MS



11 A.M. :15 :30 :45

12 P.M. :15 :30 :45 1 P.M. :15 :30 :45

2 P.M. :15 :30 :45

:43 3 P.M. :15 :30 :45

4 P.N

:15 :30 :45

5 P.M. :15 :30 :45 6 P.M.

:15 :30 :45 7 P.M. :15 :30 :45

:45 8 P.M. :15 :30 :45

10 P.M. :15 :30 :45

11 P.M :15 :30 :45

GENERAL FESTIVAL RULES:

- DEMEMAL PESTITIAL MULEO: NO FIREARMS NO ILLEGAL SUBSTANCES NO COOLERS OR OUTSIDE FOOD/BEVERAGES ALLOWED IN FESTIVAL AREA NO GLASS CONTAINERS NO UNAUTHORIZED VEHICLES IN FESTIVAL AREA NO PRESONAL ELECTRIC OR MOTORIZED VEHICLES IN FESTIVAL AREA NO UNDERAGE CONSUMPTION OF ALCOHOLIC BEVERAGES PETS MUST BE OM NIMIMUM 6' LEASH AT ALL TIMES PET OWNERS ARE RESPONSIBLE FOR CLEAN UP AND DISPOSAL OF ALL PET WASTE WRISTBANDS MUST BE WORN AT ALL TIMES NO REFUNDS

SECURITY #: 662-820-1765

Printed Tri-fold Brochures



FESTIVAL MAP



Print Designs



HOSTED BY STEVE AZAR & JASON FRATESI

G. LOVE & SPECIAL SAUCE • RYAN BINGHAM STEVE AZAR & THE KINGS MEN THE REVIVALISTS • MAREN MORRIS

Dwayne Dopsie & The Zydeco Hellraisers Dead Soldiers • Kingfish • Good Paper of Rev. Rob Mortimer Chris Leblanc • Hackensaw Boys • Southern Halo

HIGHWAY 61 BLUES STAGE

Cedric Burnside Project • Mr. Sipp "The Mississippi Blues Child" • Pat Thomas Libby Rae Watson • Big Time Rhythm and Blues Band • Eddie Shaw & the Wolfgang John Horton and the Special Occasion Band • Leo "Bud" Welch "Cadillac" John Nolden • Kenny Brown Band • Bill Abel • The Jericho Road Show Terry "Harmonica" Bean • Kairos Blues and Gospel Band • Jimmy "Duck" Holmes

SEPT. 30 - OCT. 2, 2016 • GREENVILLE, MS www.MIGHTYMSMUSIC.com



2016 Concert Lineup Poster



All New 2016 Festival Map



Radio Advertising



Over 2,000 60-second radio spots were played across multiple radio stations and statewide networks within a 200 mile radius, including 100.7 WDMS, WGVM, Max 99.1, WROX, Delta Radio Network, WLTM lite 97.9, Coast 102, WYMX and First Natchez Radio Group.



Mississippi State Sorority Street Team











Mississippi State Sorority Sisters hung posters and helped spread the word about the 2016 Mighty Mississippi Music Festival on and around campus.

Special Thanks to all our sponsors who supported our Fourth Annual Mighty Mississippi Music Festival!

<section-header><section-header><image><image><image><image><image><image><image>





Thanks to our 80+ Volunteers!



Prepared By: NODSE NEW MEDIAE

Premier Social Media Strategy and Online Advertising Consultant for Fairs, Festivals, Rodeos and Entertainers

Photos contained herein by Steve Richo of Noise New Media & Rory Doyle of Bridging the Blues